

COLLECTIONS • ASSET INVESTIGATION

## **Hunter Warfield is your Collections**

## Partner in the Funeral Profession

For over 25 years, Hunter Warfield has been a leader in the funeral profession. We have hundreds of funeral homes that we help collect past due receivables for. Many of the same debtors that you are seeking money from owe more than just you.

We are very proud of our expertise in the funeral profession; it has allowed us to partner with some of the major market leaders. In this competitive marketplace we adjust our strategy to focus in areas where our clients will benefit the most. We invest a significant amount of time and resources into every account to create a unique collection opportunity. Our focus is to improve cash flow while retaining customer loyalty, and we do this in a respectful yet persuasive way

- Contingency Based Collections
- 30-Day Resolution
- Free Credit Reporting
- Single Point of Contact
- On-Line Capabilities
- 2-Step Legal Process

## Just a glimpse of today's Hunter Warfield:

## **Empowering our People**

Hunter Warfield's greatest asset is our people. Through an extensive on-site training program, our collectors are certified in everything from collection laws to advanced negotiation tactics. We continually demonstrate the knowledge to adapt and resolve all of your collection issues and deliver results!

## **Understanding your Customers and their Assets**

Knowing the reality of each financial situation before speaking with your customer adds a significant benefit to the negotiation process. By determining assets, judgments, secured creditors and credit limits, we uncover their ability to pay your bill often before we even speak with them.

### **Always Professional**

Every time we speak with one of your customers we represent not only Hunter Warfield, but your company as well. Overlooked by most agencies, we take pride in our representation of your good name. We symbolize true professionalism in everything we do.

#### Trust

There is a difference between saying something and actually doing it. Your account executive can describe to you in detail how we implement each of the topics above. Few things are more important to Hunter Warfield than gaining your trust. Trust enables us to work together and ultimately return more of your money.



## Experience LEADERSHIP

- When it comes to tracking down and collecting bad debt, no firm is more focused in its efforts than Hunter Warfield. With 25 years experience, we are veterans of debt collection.
- Our experienced collection team will maximize your cash flow and minimize write-offs.
- We develop a customized collection strategy based on your business objectives.
- We understand your customers and their assets. Knowing the reality of each financial situation prior to speaking with your customers adds a significant benefit to the negotiation process.

# Affiliation MEMBERSHIPS





#### Contact

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#### **Hunter Warfield**

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