

COLLECTIONS + ASSET INVESTIGATION

# **Company Overview Who We Are**

Since 1983, Hunter Warfield has been exceeding the collection needs of funeral homes and major creditors. We proudly work with a wide range of respected, industry-leading clients, including many Fortune 1000 companies. Whether we are working for an internationally-recognized corporation or a locally-owned funeral home, the services we provide help our clients stay ahead of the competition. We are committed to providing our clients the products and services they need the most. Resources - we have them. Regardless of the challenge, we work together with our clients to find solutions — that's what we do.

### Family feel with a bulldog influence

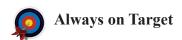
**Attributes of a small agency:** A small agency will often put their largest clients on a pedestal. They will meet all of your needs by customizing every aspect of the collection approach. They provide exceptional service combined with the accurate perception that you are not just a number. What they gain in communication they often lose in influence. Small agencies often do not offer cradle to grave collections with any sense of experience or guarantee.

**Attributes of a large agency:** A large agency will offer you wider range flexibility for working your difficult accounts. With age and size come a defined legal department, clear collection management and a sense of confidence due to experience. With large agencies there are drawbacks as well. Due to size, a customized approach is either not possible or lengthy in implementation. Your company represents only a small portion of the total revenue for larger agencies. This alone will label you as just a number to their operations.

By using Hunter Warfield you will get the benefit of both a small and a large agency. We understand that our larger clients will have specific needs that must be met. We work hand-in-hand with your staff to ensure our communication is seamless. At the same time we will do everything within our power to work with your difficult accounts to satisfaction. We pledge to you that we will do everything possible to handle your accounts with personal service and deliver collection results that will be "Always on Target."







## The strength of our collectors

Independent of any services a company can offer, collectors can make or break a collection agency. Our success is based on the skills and qualifications of our entire collection staff. The success of our collection staff is a direct result of sophisticated recruiting techniques coupled with advanced management practices.

- All collectors have significant experience in commercial collections or an exceptional track record in consumer collections.
- Collection specialists are certified by the ACA (American Collectors (Association) and the IACC (International Association of Commercial Collectors). Only top tier collectors work commercial claims.

Working with the most motivated and experienced collectors in the business will ensure we are collecting more of your business.

#### Beyond collections

We have invested a considerable amount of resources to ensure we have the most experienced legal team in the business in the event that your accounts reach a point where legal action is required.

- Full-time corporate counsel man ages our legal administrators and works directly with our outside attorneys.
- Our outside attorney network are certified or approved by the IACC.
- Pre-suit and suit collection is a vi able option with Hunter Warfield.

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#### **Hunter Warfield**

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